

## remarkable residents

Content provided by residents, **Katie and Michael Tranckino**

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# Michael *and* Katie Tranckino

## A PARTNERSHIP OF PASSION AND FAITH

The Tranckino Family



Miss Sophia Tranckino



The Tranckino girls



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What do you get when you take two individuals with unmatched mortgage experience and a deep understanding of real estate markets across the country, dedicated to serving and helping others? You end up with Michael and Katie Tranckino, a couple working tirelessly to help others create a healthy financial future and freedom from being tied to an unhealthy mortgage. In order to understand and appreciate the evolution of their family business, Trusted Lending Center, you have to know the personal side of this couple.

Michael was born and raised in Kansas City, Kansas. Born in San Diego, Katie moved to Kansas City when she was young. The two met while working in the Kansas City area and eventually moved to Chicago for Michael's work. The Chicagoland area was home for the couple for nine years and will always be special because daughter, Sophia, now 6, was born there. In 2012, using their vast experience in the real estate and mortgage industries, Michael and Katie started their own mortgage company, Trusted Lending Center. Three years later, in March of 2015, they moved their family to Arizona and rented a home in Las Sendas. At the time they were unaware of Mountain Bridge. It wasn't until finding Becki Pinkard's Infant Swim and Rescue Course at the Mountain Bridge pool that the family discovered the neighborhood and what it has to offer. That November they moved into their Montabella home.

Most would define the word passion as a strong feeling of enthusiasm or excitement about something. A lesser known source, the Urban Dictionary, provides a little different definition: Passion is more than enthusiasm or excitement. Passion is "ambition ma-

terialized into action; to put as much heart, mind, body and soul into something as is possible." This defines Katie and Michael Tranckino. Whether hosting a Bible study in their home through their church, Christ Church of the Valley, carving out time for a well-deserved date night, or working with people to find the perfect mortgage solution, Michael and Katie are driven by immense passion. Life has in no way been a cakewalk. In 2016, the couple learned that Michael had Chronic Myeloid Leukemia (CML). Although a formidable challenge, Michael and Katie tackled their fight head on and relied on faith, family and friends to help them face the challenge. As they reflect now, they share that the leukemia diagnosis has given them the gift of strengthened faith, immense gratitude for life's blessings and PASSION for helping others. Michael shared, "Our passion is helping people save money on their mortgage and setting a plan to be out of all debt, including their mortgage. We created our mortgage company to make mortgages affordable and fair by cutting excessive costs most mortgage companies charge the client. We earn substantially less than most other lenders and pass that savings on to our clients. We think this is the RIGHT way to do business." Thankful and blessed to be in remission, Michael and Katie have a renewed dedication to growing the business and helping more people.

Accomplishments are not in short supply with this team. Serving on a mission trip overseas tops the list of Michael's most recent achievements. He traveled to Austria in May of 2016 with CCV where he was able to serve European pastors with education and training while they literally struggled to stay alive defending their faith. The trip was a perspective-changing experience that provided Michael the chance to do what he does so well: help others. Another recent achievement is the news that in just a few short years, Trusted Lending Center has grown and is serving more

people than ever. Trusted Lending Center is now based out of Mesa, AZ and is licensed in seven states. It was the first Mortgage Company in the country to complete a fully electronic mortgage closing as featured in the Wall Street Journal. The success of Trust Lending Center isn't an achievement that Katie or Michael take lightly. They credit their focus on doing right by others and passing along savings to those they are determined to help as the two key factors in their achievement.

When not working or dedicating time to their church, you can find the Tranckinos having plenty of fun and keeping very busy. Michael teaches for Dave Ramsey's Financial Peace University, likes to golf, play basketball in the pool and take advantage of his Traeger to smoke and grill. Katie likes to exercise, read books, cook and hang out with her family. After being in cold weather for so long, you will hear no complaints from Katie about the heat. As for Sophia, she and her parents love to take advantage of the activities that are always going on in Mountain Bridge. Keep your eyes out and you will likely see Sophia and her parents at Food Truck Thursdays or the community concerts on the patio. You might even be talked into dancing with this darling, dancing first grader and her friends. When not at a Mountain Bridge sponsored event, one of their favorite family activities is to find a new restaurant on Yelp. This trio has a love of desserts and likes to frequent a few Mesa gems including Cups and Cakes and Chocolates and Cremes. It is hard to believe that there is time to travel, but when they do get the chance to travel, Disney, San Diego, and Cabo help them recharge. Scottsdale "staycations" are a popular favorite too. The Tranckinos are dedicated to family, each other and building a business based on helping others. If there is a quote that typifies this remarkable couple it is this: "Enjoy life. It's a gift. Unwrap it with gratitude and love."